#### Morgan Stanley | RESEARCH

September 2, 2022 04:39 PM GMT

Investor Presentation | Asia Pacific

# Asia Gaming: Widest Outcomes Possible for Macau, ASEAN Recovery in Progress

We provide a review of recent developments, key themes, stock picks and ESG of developments, key themes, stock picks and ESG of Macau and ASEAN Gaming.

#### FOUNDATION

MORGAN STANLEY ASIA LIMITED+ Praveen K Choudhary EQUITY ANALYST Praveen.Choudhary@morganstanley.com +852 2848-5068 Gareth Leung, CFA EQUITY ANALYST Gareth.Leung@morganstanley.com +852 2848-7339 Hong Kong / China Research **Click Here For Collection** Hong Kong/Macau Gaming Asia Pacific IndustryView In-Line **ASEAN** Gaming Asia Pacific IndustryView Attractive

Morgan Stanley does and seeks to do business with companies covered in Morgan Stanley Research. As a result, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of Morgan Stanley Research. Investors should consider Morgan Stanley Research as only a single factor in making their investment decision.

For analyst certification and other important disclosures, refer to the Disclosure Section, located at the end of this report.

+= Analysts employed by non-U.S. affiliates are not registered with FINRA, may not be associated persons of the member and may not be subject to FINRA restrictions on communications with a subject company, public appearances and trading securities held by a research analyst account.

### **Table of contents**

|      |                |  | Page                    |  |
|------|----------------|--|-------------------------|--|
| Α.   | Puls           | e Check on Macau   | 2                       |  |
|      | 1.<br>2.<br>3. | Where we are in the market cap cycle?<br>Macau daily visitation and GGR<br>How does the best quarter for Macau look under the current travel restrictions?                                       | 3<br>4-5<br>6-8         |  |
|      | 3.<br>4.       | Liquidity situations and bond yields   | 9-10                    |  |
| В.   | We F           | Prefer ASEAN over Macau  | 11                      |  |
|      | 1.<br>2.       | Comparing revenue and earnings recovery<br>Comparing balance sheet strength  | 12-13<br>14             |  |
| С.   | We S           | Still Like Macau in the Long Run   | 15                      |  |
|      | 1.<br>2.<br>3. | How will Macau look in the post-COVID world?<br>Macau has significant upside when travel reopens<br>Downside risks   | 16-21<br>22<br>23       |  |
| D.   | Maca           | au – What to Watch in the Next 12 Months?  | 24                      |  |
|      | 1.<br>2.<br>3. | Gaming concession re-tendering process: Timeline, RFP content, ROIC CCP 20 <sup>th</sup> Congress: When, what to expect Travel reopening: Current status, timeline for full travel normalization | 25-27<br>28-29<br>30-31 |  |
| C. S | Stock          | Picks – Key Themes, Company Specific, Valuation Comps  | 32-48                   |  |
| D. I | ESG            |  | 49-51                   |  |

## **Pulse Check on Macau**

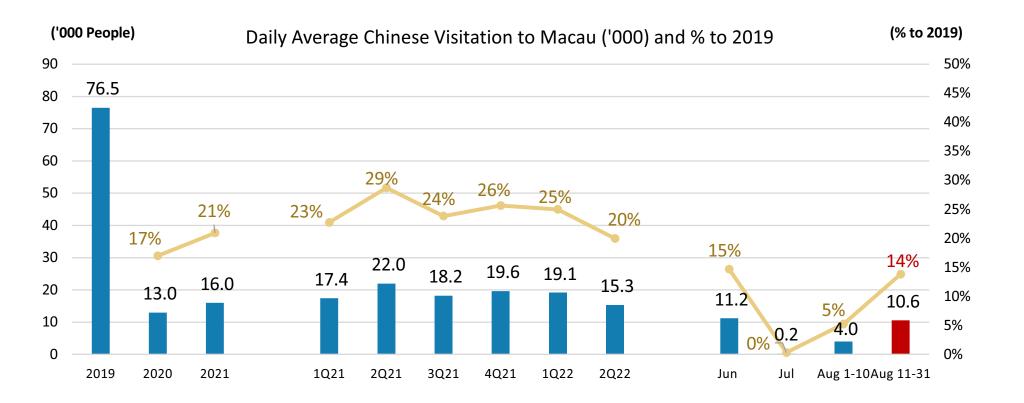
250 Macau Sector Market Cap (US\$ bn) End Apr-14, US\$196bn 200 150 End Apr-18, US\$142bn Mid Apr-19, Mid Jan-20, Mid Mar-21, +208% -73% US\$121bn US\$120bn US\$121bn +168% End Apr-12, US\$88bn 100 End Jul-11, US\$84bn End Oct-18, US\$84bn Mid Mar-20, US\$ 74 bn End Jul-12, US\$64bn 50 End Sep-11, US\$58bn End Jan-16, US\$53bn Current, US\$51bn Jan-16 Jan-18 Jul-18 Jan-20 Jul-20 Jan-11 Jan-12 Jul-12 Jan-15 Jul-15 Jul-16 Jan-19 Jul-19 Jan-21 Jan-22 Jul-11 Jan-13 Jan-14 Jul-14 Jan-17 Jul-17 Jul-21 Jul-22 Jul-1

#### Where We Are in the Cycle – Macau Market Cap Movement since 2011

Source: Refinitiv as of Aug 31, 2022, Morgan Stanley Research estimates

### Macau: Still Reeling Under COVID

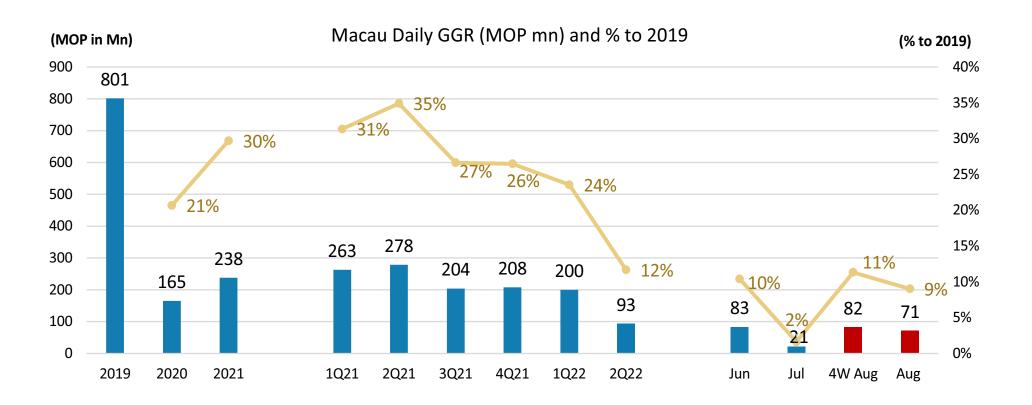
#### Chinese Visitation tracks at 11K/14% of 2019 as Mainland/HK border remains closed and e-IVS visas suspended



Source: DSEC, Macau government press brief, Morgan Stanley Research

### Macau: Still Reeling Under COVID

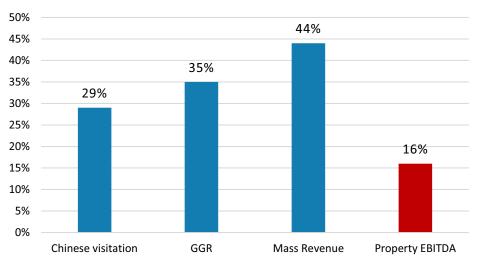
#### Macau GGR tracked at MOP82mn/11% of 2019 during the last week of August

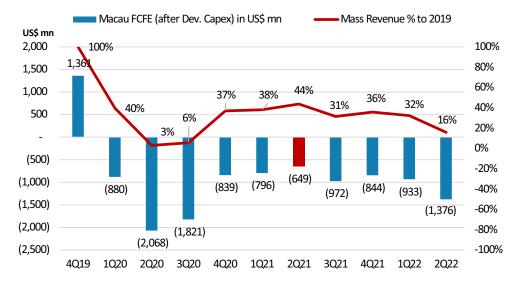


Source: DICJ, Morgan Stanley Research (e) estimates

#### Macau: Best Quarter Was 2Q21 Under Sporadic Covid Spikes

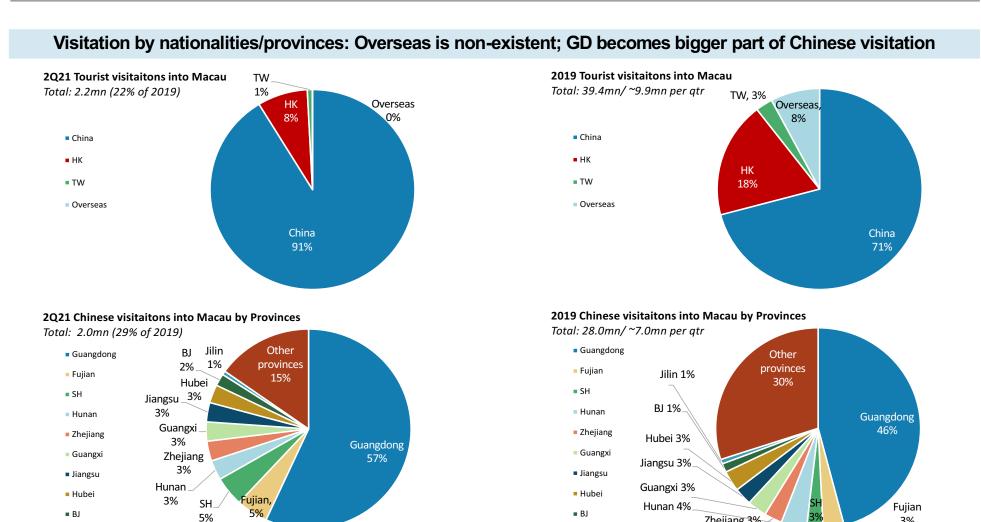
#### In 2Q21, Macau made US\$0.4bn EBITDA in 2Q21 (16% of 2019), yet, the sector still lost US\$650m FCFE





#### Macau 2Q21 % to 2019

#### Macau: Best Quarter Was 2Q21 Under Sporadic COVID Spikes



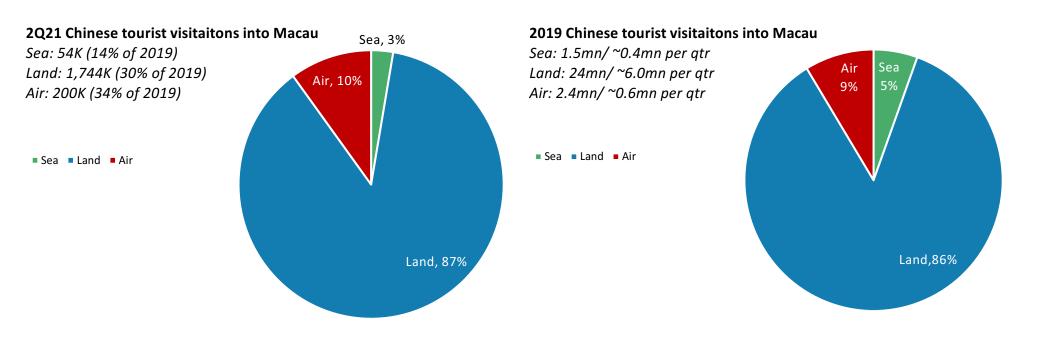
Source: DSEC, Morgan Stanley Research

3%

Zhejiang 3%

#### Macau: Best Quarter Was 2Q21 Under Sporadic Covid Spikes

## Visitation by ports of entry: The split is almost identical vs. pre-Covid, but air arrivals recover the most, coinciding with faster recovery in premium mass segment



#### Macau Liquidity Is Worsening; FCFE Was Negative Even in the Best Quarter in 2Q21

- Cash and liquidity of each operator will support 2Q22 run rate at >12 months even setting aside MOP5bn potentially for new concessions. It will be even better on 2Q21 run rate.
- Yet, FCFE has been negative every quarter since COVID.

|             | Cash/ Liquidi | ty Available:   |              | Cash Burnrate: |            |           | # of months<br>(incl. Dev. Capex): |           |                 |         |           |  |
|-------------|---------------|-----------------|--------------|----------------|------------|-----------|------------------------------------|-----------|-----------------|---------|-----------|--|
|             |               |                 |              |                |            | On        | On 2Q21 Runrate                    |           | On 2Q22 Runrate |         | e         |  |
|             |               |                 |              |                |            |           |                                    | Cash +    |                 |         | Cash +    |  |
|             |               | Undrawn         |              |                | Dev. Capex |           |                                    | Liquidity |                 |         | Liquidity |  |
|             | Cash          | Liquidity (end- | Recurring    | Recurring      | per qtr in | On Cash + | On Cash                            | Excl.     | On Cash +       | On Cash | Excl.     |  |
| US\$ mn     | (end-2Q22)    | 2Q22)           | FCFE in 2Q21 | FCFE in 2Q22   | 2022       | Liquidity | Only                               | MOP5bn    | Liquidity       | Only    | MOP5bn    |  |
| Galaxy      | 3,742         | NA              | 161          | (39)           | (233)      | 156       | 156                                | 130       | 41              | 41      | 34        |  |
| Wynn Macau  | 1,110         | 712             | (18)         | (180)          | -          | 302       | 184                                | 198       | 30              | 18      | 20        |  |
| MGM China   | 885           | 495             | (50)         | (126)          | -          | 83        | 53                                 | 45        | 33              | 21      | 18        |  |
| MLCO        | 1,646         | 1,148           | (79)         | (188)          | (163)      | 35        | 20                                 | 27        | 24              | 14      | 19        |  |
| Sands China | 1,781         | 1,037           | (10)         | (248)          | (56)       | 128       | 81                                 | 99        | 28              | 18      | 22        |  |
| SJM         | 955           | 465             | (102)        | (139)          | (40)       | 30        | 20                                 | 17        | 24              | 16      | 13        |  |

| FCFE (US\$ mn)        | 4Q19  | 1Q20  | 2Q20    | 3Q20    | 4Q20  | 1Q21  | 2Q21  | 3Q21  | 4Q21  | 1Q22  | 2Q22  | % to 2Q19 |
|-----------------------|-------|-------|---------|---------|-------|-------|-------|-------|-------|-------|-------|-----------|
| Galaxy                | 546   | 63    | (151)   | (105)   | 147   | 126   | 161   | 84    | 132   | 85    | (39)  | (7%)      |
| Sands China           | 635   | (62)  | (428)   | (377)   | (96)  | (39)  | (10)  | (110) | (57)  | (149) | (248) | (41%)     |
| MLCO (incl. Manila)   | 238   | (59)  | (295)   | (224)   | (83)  | (129) | (79)  | (123) | (97)  | (92)  | (188) | (67%)     |
| Wynn Macau            | 250   | (60)  | (263)   | (196)   | (64)  | (61)  | (18)  | (90)  | (102) | (101) | (180) | (77%)     |
| MGM China             | 116   | (77)  | (171) 🍢 | (157) 🍢 | (19)  | (54)  | (50)  | (57)  | (45)  | (72)  | (126) | (119%)    |
| SJM (excl. Satellite) | 126   | (44)  | (119)   | (122)   | (83)  | (87)  | (102) | (125) | (122) | (111) | (139) | (133%)    |
| Macau Total           | 1,913 | (239) | (1,427) | (1,180) | (198) | (245) | (97)  | (420) | (292) | (441) | (920) | (48%)     |

Source: Company Data, Morgan Stanley Research

#### Yet, Bond Yield Is Calming

17%

15%

13%

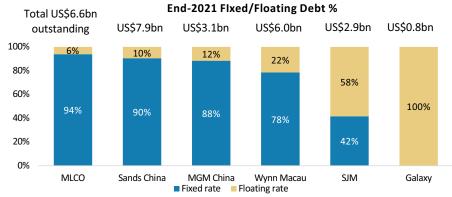
11%

9%

7%

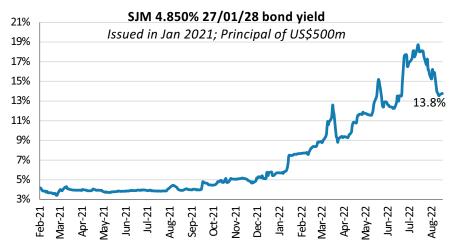
5%

3%





|                  | Earli | est maturing bo | nds           |
|------------------|-------|-----------------|---------------|
|                  |       |                 | Amounts (US\$ |
| Operators        | Month | Years           | mn)           |
| MGM China        | May   | 2024            | 750           |
| Wynn Macau       | Sept  | 2024            | 600           |
| Sands China      | Aug   | 2025            | 1,800         |
| MLCO (excl. MSC) | Jun   | 2025            | 987           |
| MSC              | July  | 2025            | 500           |
| SJM              | Jan   | 2026            | 700           |
| Galaxy           |       | Nil             | Nil           |

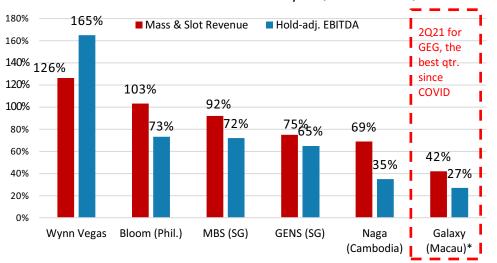


Source: Refinitiv as of Aug 31, 2022, Company Data, Morgan Stanley Research

## ASEAN > Macau

### ASEAN > Macau on Reopening

- Strong demand in the US is positive for ASEAN.
- Even the best quarter for Macau (2Q21) is far behind other markets.
- Galaxy was the only operator making positive FCFE in 2Q21.



#### Mass+Slot Rev. and EBITDA Recovery: 2Q22 as % to 2Q19

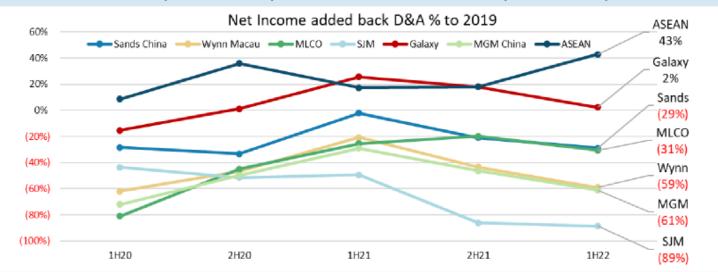
180% 165% 2Q21 for 160% GEG, the 140% best atr. since 120% COVID 100% 72% 73% 65%66% 80% 52% 60% 35% 32% 27% 28% 40% 20% 0% Wynn Vegas Bloom (Phil.) MBS (SG) GENS (SG) Naga Galaxy (Cambodia) (Macau)

#### EBITDA and FCFE Recovery: 2Q22 as % to 2Q19

\*Galaxy is using 2Q21 numbers Source: DICJ, Company Data, Morgan Stanley Research FOUNDATION

#### ASEAN > Macau on Reopening

- · Net Income + D&A as a proxy for operational CF.
- Macau was –US\$1.2bn in 1H22 (-31% of 2019) while ASEAN is +US\$360m (43% of 2019)

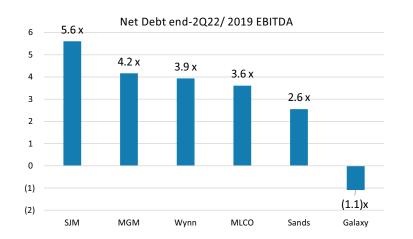


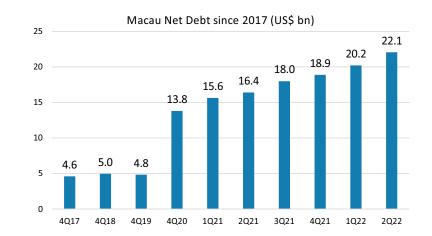
| US\$ in mn |                  | 2019    | 1H20    | 2H20    | 1H21    | 2H21    | 1H22    |
|------------|------------------|---------|---------|---------|---------|---------|---------|
|            | Net Income       | 5,384   | (2,874) | (2,418) | (1,367) | (2,018) | (2,429) |
| Macau      | D&A              | (2,647) | (1,264) | (1,223) | (1,152) | (1,230) | (1,182) |
| Macau      | Net Income + D&A | 8,031   | (1,610) | (1,195) | (216)   | (788)   | (1,247) |
|            | % to 2019/2      |         | (40%)   | (30%)   | (5%)    | (20%)   | (31%)   |
|            | Net Income       | 1,218   | (129)   | 115     | (51)    | (45)    | 162     |
| ASEAN      | D&A              | (457)   | (201)   | (186)   | (196)   | (196)   | (197)   |
|            | Net Income + D&A | 1,675   | 72      | 301     | 145     | 151     | 359     |
|            | % to 2019/2      |         | 9%      | 36%     | 17%     | 18%     | 43%     |

Source: Company Data, Morgan Stanley Research

#### **ASEAN > Macau on Gearing Ratios**

#### Macau has US\$22.1bn net debt end-2Q22 (4.6x of end-2019). This is 2.4x of 2019 EBITDA.





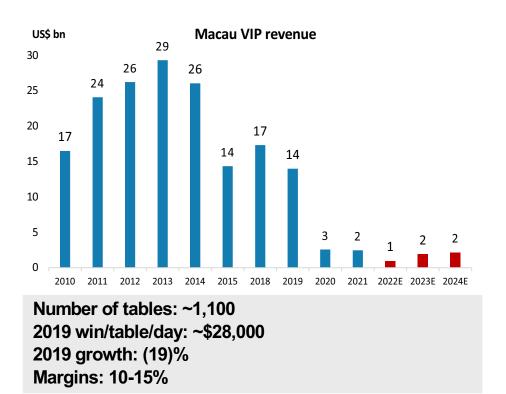
|                            |         |         |         |         |         |         |         |         |            | Net debt/      |
|----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|------------|----------------|
| Net debt (cash) in US\$ mn | 4Q19    | 4Q20    | 1Q21    | 2Q21    | 3Q21    | 4Q21    | 1Q22    | 2Q22    | QOQ %      | 2019<br>EBITDA |
| SJM                        | (32)    | 1,615   | 1,817   | 2,023   | 2,272   | 2,481   | 2,718   | 3,047   | 12%        | 5.6 x          |
| Sands China                | 3,005   | 6,069   | 6,500   | 6,578   | 7,071   | 7,324   | 7,511   | 7,761   | 3%         | 2.6 x          |
| MLCO (Consolidated)        | 2,912   | 3,890   | 4,220   | 4,344   | 4,636   | 4,907   | 5,174   | 5,679   | 10%        | 3.6 x          |
| MGM China                  | 1,726   | 2,455   | 2,610   | 2,669   | 2,669   | 2,730   | 2,873   | 3,028   | 5%         | 4.2 x          |
| Wynn Macau                 | 3,150   | 3,920   | 4,160   | 4,220   | 4,470   | 4,470   | 4,680   | 4,860   | 4%         | 3.9 x          |
| Galaxy (ex WYNN stake)     | (5,934) | (4,149) | (3,673) | (3,431) | (3,126) | (3,033) | (2,739) | (2,317) | (15%)      | (1.1)x         |
| Total                      | 4,828   | 13,799  | 15,634  | 16,403  | 17,992  | 18,878  | 20,217  | 22,058  | <b>9</b> % | 2.4 x          |

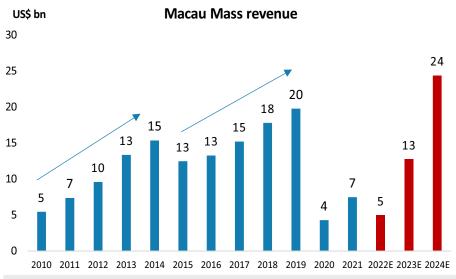
Source: Company Data, Morgan Stanley Research

## We Still Like Macau in the Long Run

#### How Will Macau Look in the Post-Covid World?

- VIP may never get back to the pre-Covid levels, but mass revenue could get back to/exceed that.
- The new gaming law caps total number of tables in Macau at 6K since Janust 1, 2023 (vs. +3% growth cap p.a. from 2012 to 2022)





Number of tables: ~5,100 2019 win/table/day: ~\$10,500 2019 growth: +11% Margins: 35-40%

Source: Company Data, Morgan Stanley Research (E) estimates

### How Will Macau Look in the Post-Covid World?

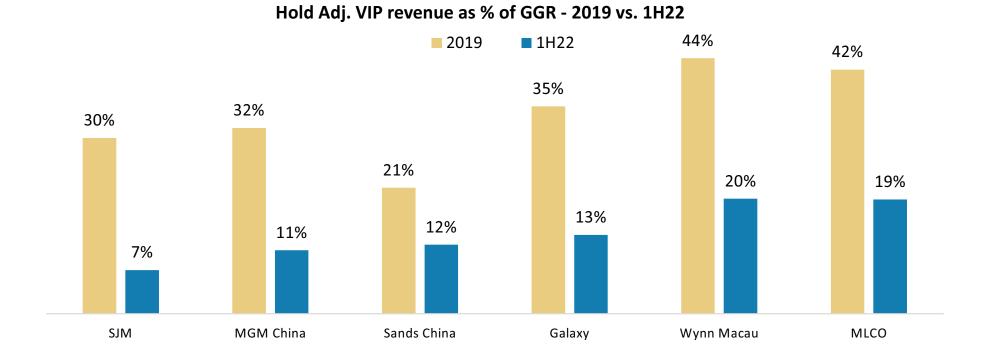
- We expect 2024e EBITDA (normalized travel) to be above 2019 level.
- Yet, we are significantly below the consensus for 2022e and 2023e.

| (US\$ mn)              | 2017  | 2018  | 2019  | 2020    | 2021  | 2022E  | 2023E  | 2024E  |
|------------------------|-------|-------|-------|---------|-------|--------|--------|--------|
| Annual Property EBITDA |       |       |       |         |       |        |        |        |
| Sands China            | 2,608 | 3,081 | 3,189 | (431)   | 338   | (112)  | 1,429  | 3,448  |
| Galaxy                 | 1,930 | 2,292 | 2,253 | (25)    | 546   | 198    | 1,088  | 2,617  |
| Wynn Macau             | 1,288 | 1,579 | 1,375 | (236)   | 95    | (146)  | 438    | 1,321  |
| MLCO (Macau)           | 1,187 | 1,209 | 1,412 | (135)   | 145   | (148)  | 411    | 1,532  |
| MGM China              | 592   | 624   | 797   | (177)   | 24    | (95)   | 250    | 789    |
| MLS                    | 395   | 467   | 525   | (217)   | (298) | (314)  | 63     | 663    |
| Total                  | 8,001 | 9,251 | 9,551 | (1,221) | 850   | (617)  | 3,679  | 10,369 |
| Growth YoY             | 26%   | 16%   | 3%    | (113%)  | 170%  | (173%) | (697%) | 182%   |
| % to 2019 Level        |       |       |       | (13%)   | 9%    | (6%)   | 38%    | 108%   |

|                    | 2019A                    | 2020A   | 2021A   |         | 2022e     |        |       | 2023e     |       |        | 2024e     |       |
|--------------------|--------------------------|---------|---------|---------|-----------|--------|-------|-----------|-------|--------|-----------|-------|
|                    | 2019A                    | 2020A   | 2021A   | Mse     | Consensus | % Var  | Mse   | Consensus | % Var | Mse    | Consensus | % Var |
|                    | Corporate EBITDA (in mn) |         |         |         |           |        |       |           |       |        |           |       |
| Sands China (US\$) | 3,043                    | (473)   | 273     | (165)   | 339       | NM     | 1,334 | 1,857     | (28%) | 3,297  | 2,806     | 17%   |
| Galaxy (HK\$)      | 16,479                   | (1,020) | 3,369   | 734     | 1,929     | (62%)  | 7,485 | 11,054    | (32%) | 19,329 | 15,979    | 21%   |
| Wynn Macau (HK\$)  | 9,568                    | (2,064) | 384     | (1,353) | (696)     | 95%    | 2,858 | 4,596     | (38%) | 9,326  | 7,448     | 25%   |
| MLCO (US\$)        | 1,574                    | (176)   | 165     | 11      | 162       | (93%)  | 658   | 939       | (30%) | 1,804  | 1,482     | 22%   |
| MGM China (HK\$)   | 5,633                    | (1,585) | (101)   | (975)   | (84)      | 1,055% | 1,619 | 3,027     | (47%) | 5,621  | 4,802     | 17%   |
| SJM (HK\$)         | 4,213                    | (2,250) | (2,574) | (2,966) | (1,803)   | 65%    | 489   | 2,720     | (82%) | 5,223  | 5,082     | 3%    |
| Total (US\$)       | 9,249                    | (1,542) | 577     | (742)   | 417       | NM     | 3,599 | 5,556     | (36%) | 10,198 | 8,586     | 19%   |

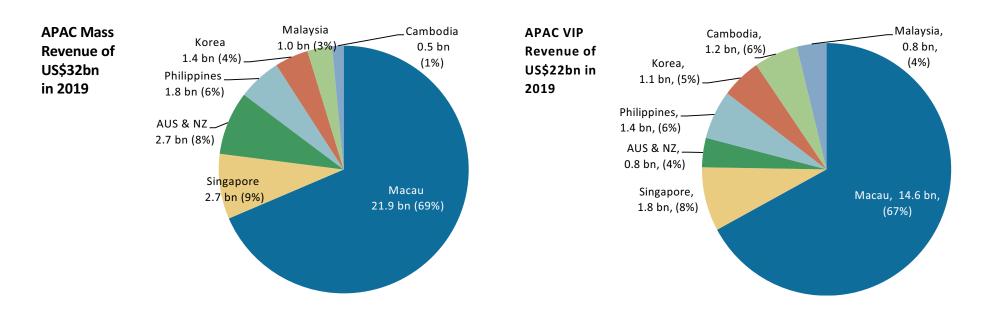
Source: Company Data, Morgan Stanley Research (e) estimates

#### VIP Revenue Is Already Much Smaller to GGR in 1H22 vs. 2019



Note: Hold-adjusted VIP revenue is based on reported VIP rolling volume and the theoretical win rate of 2.85%. Source: Morgan Stanley Research estimates

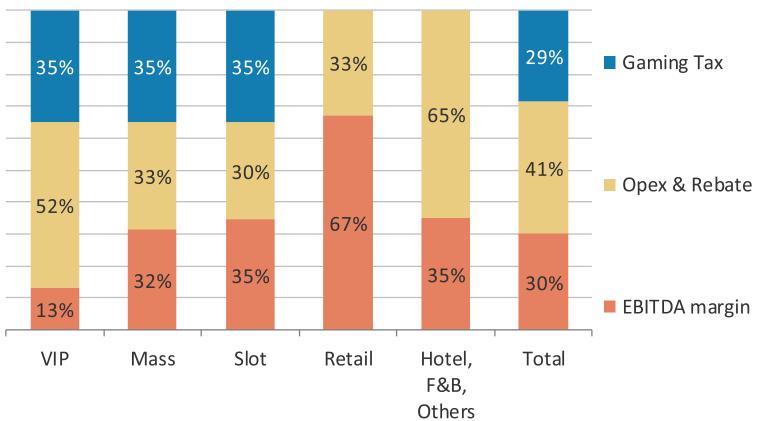
#### APAC GGR Market Share Post-Covid: Macau VIP Share Could Shrink, but Mass Share Should Be Intact



### How May Future Multiples and Earnings Look?

| Future Multiples   | Future Earnings  |  |  |  |  |  |
|--|--|--|--|--|--|--|
| (+) <b>Mass centric:</b> Higher overall EBITDA margin,<br>More stable revenue and earnings | (+) Mass revenue always comes back stronger<br>than the previous peak                    |  |  |  |  |  |
| (+) Concession term for 10 (+3) years  | (+) Strong pent-up demand (e.g., US and ASEAN)   |  |  |  |  |  |
| (-) <b>Higher gearing ratio:</b> US\$22bn net debt end-                                    | (-) Very limited VIP revenue going forward   |  |  |  |  |  |
| 1H22 (30% of EV, 2.4x of 2019 EBITDA) vs.<br>US\$5bn net debt end-2019 (8% of EV on today  | (-) Gaming tax increased from 39% to 40%   |  |  |  |  |  |
| market cap)  | (-) Minimum gaming tax   |  |  |  |  |  |
| <ul> <li>(-) ESG mandate of investment funds</li> <li>(-) Lower trading values</li> </ul>  | (-) ASEAN Competitions   |  |  |  |  |  |
| (-) Lower trading volume   | (?) Premium mass – Will it be affected by China economic slowdown and Common Prosperity? |  |  |  |  |  |
|  | (?) Table and slot number caps for Macau   |  |  |  |  |  |
|  | (?) Lease expenses to govt. – nominal or real?   |  |  |  |  |  |
|  | (?) 5% gaming tax reduction for overseas revenue   |  |  |  |  |  |

#### **Pre-Covid Margin Structure of Macau Operators**



#### Sands China 2019 - % to Gross Revenue

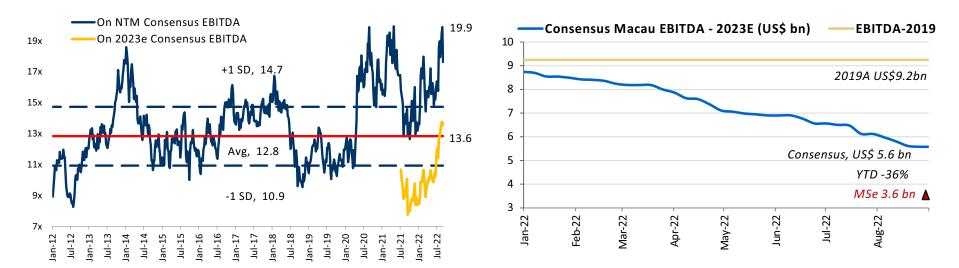
Source: Company data, Morgan Stanley Research estimates

### Macau Has Significant Valuation Upside When Travel Reopens

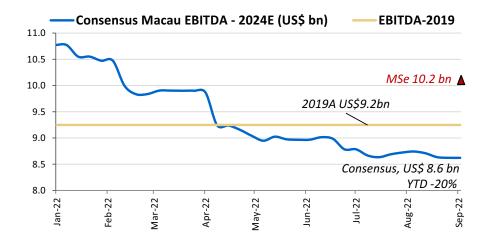
- EV is 30% higher than pre-Covid on today's market cap.
- On 12.5x long-term average EV/EBITDA, Macau market cap will be 20% below pre-Covid level even when EBITDA is back to 2019's US\$9.2bn (still 82% upside vs. current market cap).
- On 7.0% long-term average FCFE yield, Macau market cap will have 110% upside to current level.

| Valuation            | 2024e FCFE | Target Yield | Implied Value | Implied Value<br>per share | Stock price<br>Up/downside |
|----------------------|------------|--------------|---------------|----------------------------|----------------------------|
|                      | US\$ mn    | %            | US\$ mn       | Local ccy                  | %                          |
| Melco Resorts (US\$) | 786        | 8.0%         | 9,825         | 20.5                       | 271%                       |
| Wynn Macau (HK\$)    | 785        | 8.0%         | 9,808         | 14.5                       | 206%                       |
| SJM (HK\$)           | 506        | 8.0%         | 6,326         | 7.0                        | 155%                       |
| MGM China (HK\$)     | 429        | 8.0%         | 5,365         | 11.0                       | 170%                       |
| Sands China (HK\$)   | 2,693      | 7.0%         | 38,473        | 37.0                       | 109%                       |
| Galaxy (HK\$)        | 2,492      | 6.0%         | 41,535        | 74.0                       | 68%                        |
| Total                | 7,691      | 6.9%         | 111,331       |                            | 110%                       |

Source: Company Data, Refinitiv as of Aug 31, 2022, Morgan Stanley Research (e) estimates



#### **Downside Risks: Negative Earnings Revision, Prolonged Travel Restrictions**



Source: Company Data, Refinitiv as of Aug 31, 2022, Morgan Stanley Research

## Macau – What to Watch in the Next 12 Months?

### (1) Gaming Concession Re-tendering: Timeline

- 1. Submission of Request-for-Proposal (RFP): July 29-September 14
- 2. Individual negotiations between Macau and concession contenders: September 14-October (MS estimate)
- Formation of final details and specifics of the new concession -- e.g., committed investment size, number of tables and slots permitted, etc.
- 3. Announcement of provisional winners: October/November 2022 (MS estimate)
- Details of the concessions may be known to the public.
- Provisional winners have to then provide proof to Macau that the LicenseCo has at least MOP5bn cash.
- 4. CE confirmed the six new concessionaires: End-2022 (MS estimate)

### (1) Gaming Concession Re-tendering: Required Content for RFP

All details need to be quantified by contenders:

- Proposal on gaming investment in Macau, relevant experience of operating casinos and minimum number of tables and slots committed to operate.
- Proposals to diversify Macau and make Macau an international leisure centre on 11 areas:

(1) Attracting Overseas Customers -- e.g., via regular events, building/improving infrastructure to increase overseas tourists as % to total visitation to Macau.

(2) MICE -- e.g., expanding/improving existing conference centers size and quality, hosting corporate summits for MNCs regularly, cooperation with GBA cities.

(3) Entertainment -- e.g., regularly hosting international entertainment shows, inviting internationally well-known celebrities to perform in Macau, musical festivals, concerts, carnivals, etc.

(4) Sports events -- e.g., regional events/competitions (even including e-sports)

(5) Arts and Cultural -- e.g., regularly hosting world-renowned exhibitions on arts, luxuries, etc.

(6) Health-centric travel: Chinese medicine, cosmetics, spa

(7) Themed entertainment: Building international brands and entertainment venues/attractions.

(8) Food: Broadening F&B offerings, attract internationally well-known restaurants.

- (9) Community travel leveraging on local historical attractions.
- (10) Sea travel near Macau
- (11) Others: Promoting innovation/scientific development of Macau.

### (1) Gaming Concession Re-tendering: Potential Impact on ROIC

#### Increased investment in non-gaming elements could further reduce ROIC

| Company | Opening Date   | Сарех  | Number of rooms  | 2019 Property EBITDA   | ROIC based on<br>2019 EBITDA  |
|---------|--|--|--|--|---|
|         |  | US\$ mn  |  | US\$ mn  | %   |
| Sands   | May-04   | 365  | 290  | 175  | 48%   |
| Sands   | Aug-07   | 2,820  | 2,905  | 1,407  | 50%   |
| Sands   | Aug-08   | 1,233  | 379  | 345  | 28%   |
| Sands   | Apr-12   | 4,600  | 6,123  | 726  | 16%   |
| Sands   | Sep-16   | 2,900  | 2,541  | 544  | 19%   |
| Galaxy  | Oct-06   | 434  | 509  | 452  | 104%  |
| Galaxy  | May-11, May-15   | 4,594  | 3,600  | 1,631  | 36%   |
| Wynn    | Sep-06   | 2,310  | 1,065  | 649  | 28%   |
| Wynn    | Aug-16   | 4,400  | 1,828  | 730  | 17%   |
| SJM     | Feb-07   | 625  | 413  | 301  | 48%   |
| MGM     | Dec-07   | 1,250  | 582  | 493  | 39%   |
| MGM     | Feb-18   | 3,432  | 1,390  | 305  | 9%  |
| MLCO    | Jun-09, Jun-18   | 3,812  | 2,183  | 923  | 24%   |
| MLCO    | Oct-15   | 3,250  | 1,748  | 415  | 13%   |
|         | Sands<br>Sands<br>Sands<br>Sands<br>Sands<br>Sands<br>Galaxy<br>Galaxy<br>Wynn<br>Wynn<br>Wynn<br>SJM<br>MGM<br>MGM<br>MGM | SandsMay-04SandsAug-07SandsAug-08SandsApr-12SandsSep-16GalaxyOct-06GalaxyMay-11, May-15WynnSep-06WynnAug-16SJMFeb-07MGMDec-07MGMFeb-18MLCOJun-09, Jun-18 | US\$ mn           Sands         May-04         365           Sands         Aug-07         2,820           Sands         Aug-08         1,233           Sands         Aug-08         1,233           Sands         Apr-12         4,600           Sands         Sep-16         2,900           Galaxy         Oct-06         434           Galaxy         May-11, May-15         4,594           Wynn         Sep-06         2,310           Wynn         Aug-16         4,400           SJM         Feb-07         625           MGM         Dec-07         1,250           MGM         Feb-18         3,432           MLCO         Jun-09, Jun-18         3,812 | US\$ mn           Sands         May-04         365         290           Sands         Aug-07         2,820         2,905           Sands         Aug-08         1,233         379           Sands         Aug-08         1,233         379           Sands         Apr-12         4,600         6,123           Sands         Sep-16         2,900         2,541           Galaxy         Oct-06         434         509           Galaxy         May-11, May-15         4,594         3,600           Wynn         Sep-06         2,310         1,065           Wynn         Aug-16         4,400         1,828           SJM         Feb-07         625         413           MGM         Dec-07         1,250         582           MGM         Feb-18         3,432         1,390           MLCO         Jun-09, Jun-18         3,812         2,183 | US\$ mn         US\$ mn           Sands         May-04         365         290         175           Sands         Aug-07         2,820         2,905         1,407           Sands         Aug-08         1,233         379         345           Sands         Apr-12         4,600         6,123         726           Sands         Sep-16         2,900         2,541         544           Galaxy         Oct-06         434         509         452           Galaxy         May-11, May-15         4,594         3,600         1,631           Wynn         Sep-06         2,310         1,065         649           Wynn         Aug-16         4,400         1,828         730           SJM         Feb-07         625         413         301           MGM         Dec-07         1,250         582         493           MGM         Feb-18         3,432         1,390         305           MLCO         Jun-09, Jun-18         3,812         2,183         923 |

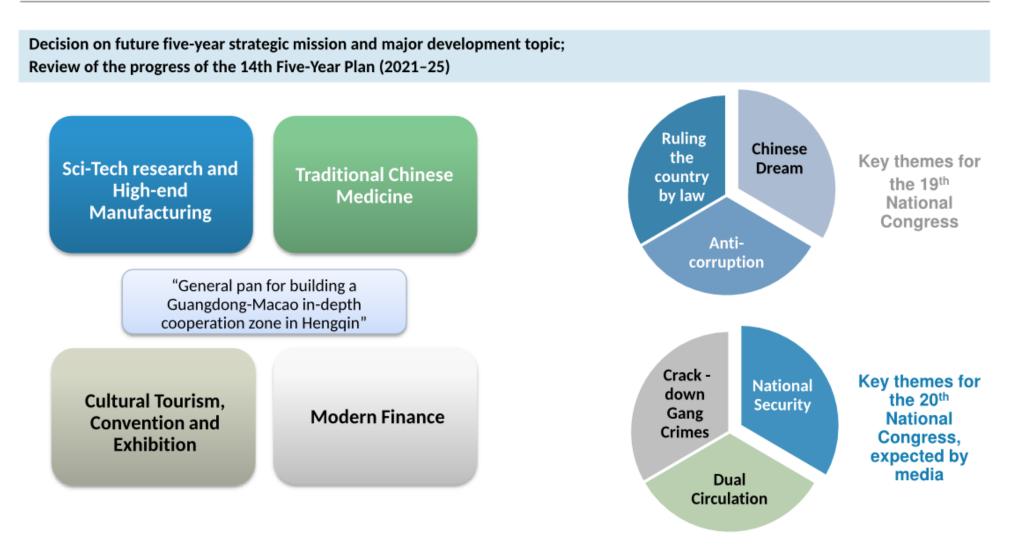
Source: Company Data, Morgan Stanley Research

#### (2) CCP 20<sup>th</sup> National Congress: What Happened in the 19th National Congress (October 18-24, 2017) Five Years Ago?

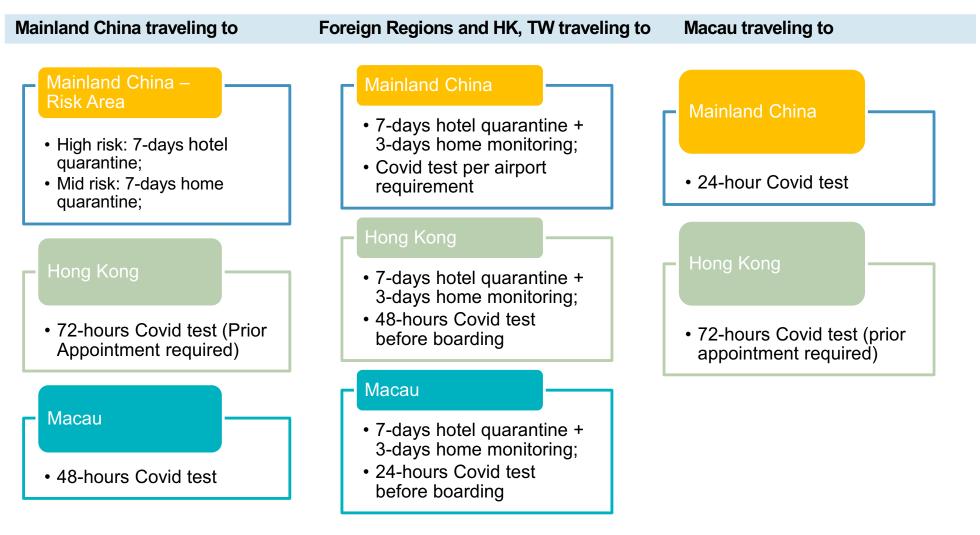


Source: Morgan Stanley Research

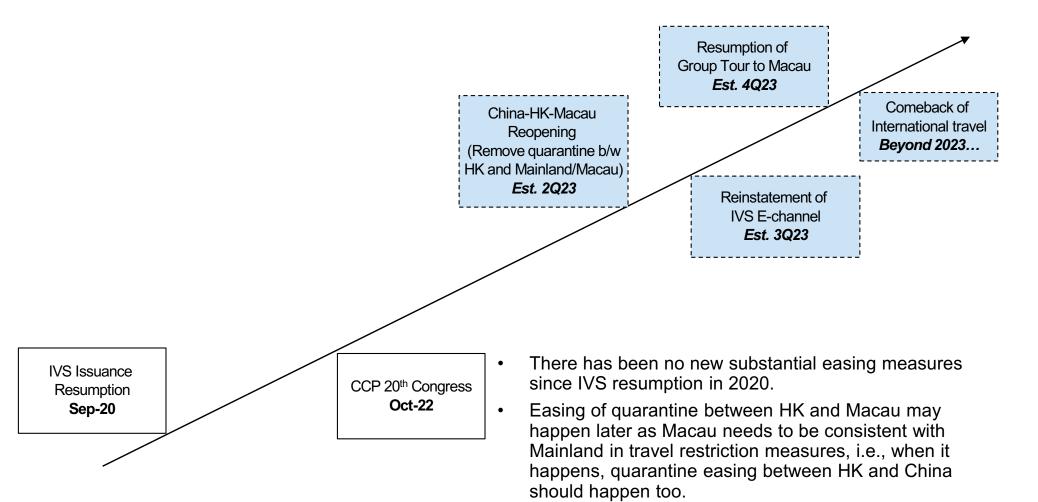
#### (2) CCP 20<sup>th</sup> National Congress: What to Expect from the Upcoming CCP Congress? (October 16, 2022-)



### (3) Travel Reopening – Current Status



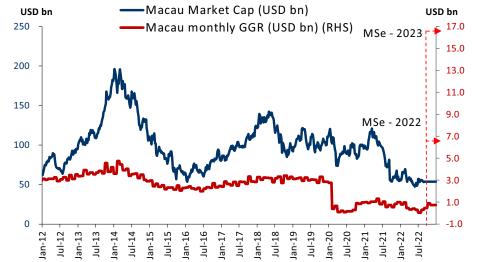
#### (3) Travel Reopening – Roadblocks to Full Reopening in Macau



## **Stock Picks**

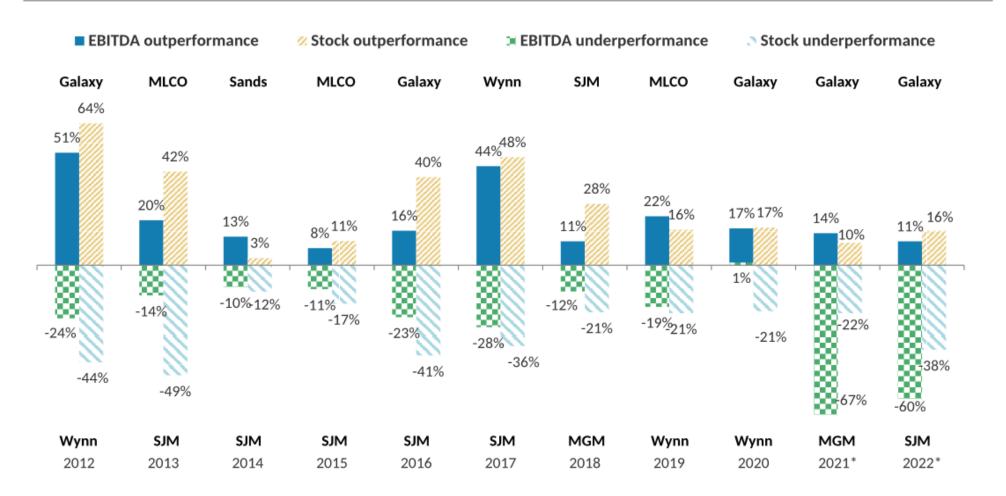
#### Macro Drivers for the Industry: Stocks Follow GGR, which Follows Nominal GGR



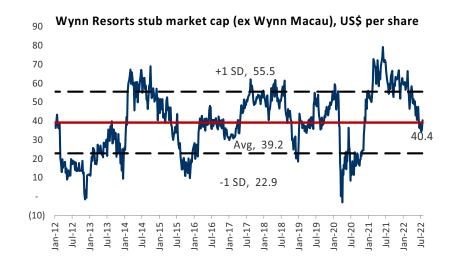


Source: CEIC, DICJ, Refinitiv as of Aug 31, 2022, Morgan Stanley Research

#### Stock-picking Framework – EBITDA Outperformance



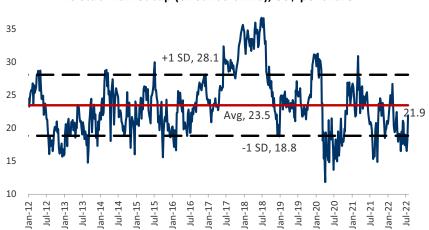
Note: \*EBITDA outperformance for 2021 and 2022 are measured as a % to 2019 as YoY is less meaningful due to low bases Source: Company data, Refinitiv as of Aug 31, 2022, Morgan Stanley Research

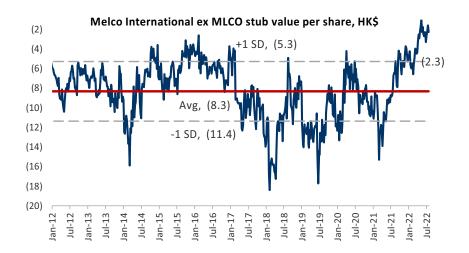






Source: Refinitiv as of Aug 31, 2022, Morgan Stanley Research





## LVS stub market cap (ex Sands China), US\$ per share

## Impact on Table and Slot Caps on Galaxy and MLCO

- Only Galaxy and MLCO are adding major capacity in Macau currently Galaxy Macau Phase 3&4 and Studio City Phase 2
- Our base case assumes increase in # tables and # slots for both properties
- Our 2024e EBITDA for Galaxy and MLCO will be 4-5% lower if we assume no new tables/ slots added for them
  - Peak Mass table/w/d: Galaxy Macau US\$14.1K in 2014, Studio City US\$11K in 2019
    - Peak Slot win/s/d: Galaxy Macau US\$460 in 2013, Studio City US\$241 in 2018

|  | Galaxy |              |           |  |  |
|--|--------|--------------|-----------|--|--|
| US\$ mn                                  | 2019   | 2024e        | % to 2019 |  |  |
| Base Case -                              |        |              |           |  |  |
| Corporate EBITDA                         | 2,126  | 2,490        | 117%      |  |  |
| Galaxy Macau EBITDA                      | 1,631  | 2,033        | 125%      |  |  |
| Mass Revenue                             | 2,634  | 3,702        | 141%      |  |  |
| # Mass table                             | 525    | 575          | 110%      |  |  |
| w/t/d (US\$)                             | 13,744 | 17,592       | 128%      |  |  |
| Slot Revenue                             | 268    | 341          | 127%      |  |  |
| # Slots                                  | 2,448  | 3,048        | 125%      |  |  |
| w/s/d (US\$)                             | 300    | 306          | 102%      |  |  |
| Assume no tables and slot machines added |        |              |           |  |  |
| Corporate EBITDA                         | 2,126  | 2,370        | 111%      |  |  |
| Galaxy Macau EBITDA                      | 1,631  | 1,913        | 117%      |  |  |
| Mass Revenue                             | 2,634  | 3,380        | 128%      |  |  |
| # Mass table                             | 525    | 525          | 100%      |  |  |
| w/t/d (US\$)                             | 13,744 | 17,592       | 128%      |  |  |
| Slot Revenue                             | 268    | 412          | 154%      |  |  |
| # Slots                                  | 2,448  | 2,448        | 100%      |  |  |
| w/s/d (US\$)                             | 300    | 460          | 153%      |  |  |
| Vs. Base Case EBITDA                     |        |              |           |  |  |
| Corporate EBITDA                         |        | -5%          |           |  |  |
| Galaxy Macau EBITDA                      |        | - <b>6</b> % |           |  |  |

|  |        | MLCO   |           |
|--|--------|--------|-----------|
| US\$ mn                                  | 2019   | 2024e  | % to 2019 |
| Base Case -                              |        |        |           |
| Corporate Attri. EBITDA                  | 1,265  | 1,379  | 109%      |
| Studio City EBITDA                       | 415    | 555    | 134%      |
| Mass Revenue                             | 1,014  | 1,409  | 139%      |
| # Mass table                             | 249    | 292    | 117%      |
| w/t/d (US\$)                             | 11,176 | 13,187 | 118%      |
| Slot Revenue                             | 79     | 105    | 133%      |
| # Slots                                  | 947    | 1,135  | 120%      |
| w/s/d (US\$)                             | 230    | 253    | 110%      |
| Assume no tables and slot machines added | ł      |        |           |
| Corporate Attri. EBITDA                  | 1,265  | 1,324  | 105%      |
| Studio City EBITDA                       | 415    | 455    | 110%      |
| Mass Revenue                             | 1,014  | 1,202  | 118%      |
| # Mass table                             | 249    | 249    | 100%      |
| w/t/d (US\$)                             | 11,176 | 13,187 | 118%      |
| Slot Revenue                             | 79     | 88     | 111%      |
| # Slots                                  | 947    | 947    | 100%      |
| w/s/d (US\$)                             | 230    | 253    | 110%      |
| Vs. Base Case EBITDA                     |        |        |           |
| Corporate Attri. EBITDA                  |        | -4%    |           |
| Studio City EBITDA                       |        | -18%   |           |

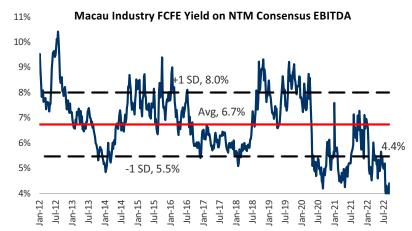
Source: Company data, Morgan Stanley Research (e) estimates

## **Gaming Comps Table**

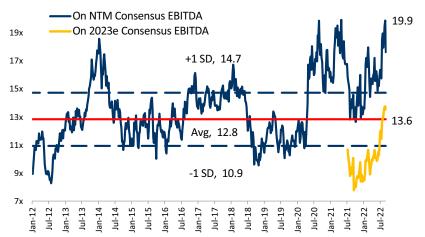
|                         | Current<br>Price | MS     | Mkt Cap  | 6M Avg<br>Vol. |      |       | ev/ebitda |       |       |       | FCFE Yield |       | 2022  | 2022<br>YTD Vs. |
|-------------------------|------------------|--------|----------|----------------|------|-------|-----------|-------|-------|-------|------------|-------|-------|-----------------|
|                         |                  |        |          |                |      | MSe   |           | Cons  | ensus |       |            |       | YTD   |                 |
| 31-Aug-22               | LOC\$            | Rating | (US\$ m) | (US\$ m)       | 2019 | 2023E | 2024E     | 2023E | 2024E | 2019  | 2023E      | 2024E | Perf. | Country Index   |
| MACAU                   |                  |        |          |                |      |       |           |       |       |       |            |       |       |                 |
| Galaxy                  | 43.0             | EW     | 23,901   | 59             | 8.5x | 22.1x | 9.0x      | 15.2x | 10.5x | 9.2%  | 4.0%       | 9.9%  | 7%    | 23%             |
| Sands China             | 17.2             | OW     | 17,694   | 39             | 6.8x | 19.1x | 7.7x      | 13.7x | 9.1x  | 14.2% | 4.7%       | 15.2% | (5%)  | 11%             |
| Wynn Macau              | 4.7              | OW     | 3,108    | 5              | 5.1x | 21.6x | 6.6x      | 13.6x | 8.4x  | 29.9% | -0.7%      | 25.2% | (26%) | (10%)           |
| Melco Resorts (Attri.)  | 5.4              | OW     | 2,563    | 27             | 3.9x | 14.8x | 5.2x      | 8.9x  | 5.5x  | 30.2% | -3.8%      | 28.5% | (47%) | (23%)           |
| SJM                     | 2.7              | UW     | 2,443    | 8              | 4.5x | 87.2x | 8.2x      | 15.9x | 8.5x  | 18.1% | -4.7%      | 20.7% | (36%) | (19%)           |
| MGM China               | 4.0              | EW     | 1,912    | 2              | 5.0x | 23.6x | 6.8x      | 12.8x | 8.1x  | 25.7% | -4.5%      | 22.4% | (16%) | (0%)            |
| Macau Total (ex Studio) |                  |        | 51,621   |                | 6.3x | 21.2x | 7.6x      | 13.6x | 8.4x  | 14.2% | 2.8%       | 14.6% | (8%)  | 8%              |
| ASEAN                   |                  |        |          |                |      |       |           |       |       |       |            |       |       |                 |
| Genting Singapore       | 0.8              | EW     | 6,710    | 11             | 4.6x | 6.1x  | 5.9x      | 6.3x  | 5.7x  | 10.4% | 7.9%       | 7.9%  | 1%    | (3%)            |
| NagaCorp                | 6.3              | OW     | 3,501    | 1              | 5.2x | 7.5x  | 6.2x      | 7.1x  | 6.2x  | 16.1% | 12.8%      | 15.7% | (7%)  | 9%              |
| Bloomberry              | 7.0              | OW     | 1,342    | 1              | 5.0x | 6.3x  | 4.8x      | 7.6x  | 6.6x  | 17.4% | 13.6%      | 21.7% | 11%   | 19%             |
| ASEAN Total             |                  |        | 11,553   |                | 4.9x | 6.7x  | 5.8x      | 6.9x  | 6.0x  | 12.9% | 10.0%      | 11.9% | (4%)  | 12%             |

## **Macau Industry Valuation Charts**

## FCFE Yield Based on Consensus EBITDA

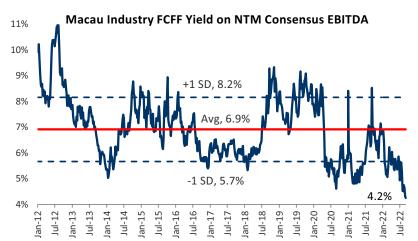


## **EV/EBITDA on Consensus EBITDA**

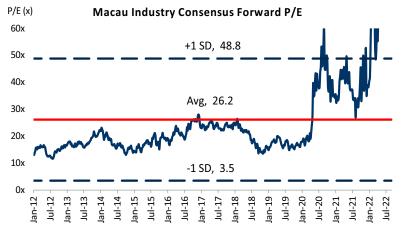


Source: Refinitiv as of Aug 31, 2022, Morgan Stanley Research

FCFF Yield Based on Consensus EBITDA



## **Consensus Forward P/E**



# **Company Section**

### STOCK HIGHLIGHTS

## Macau Gaming

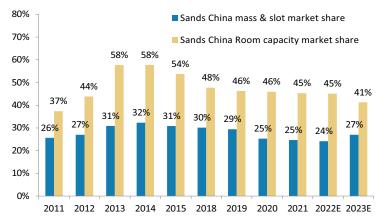
| 1. | Sands China       | <ul> <li>Large Cap with Attractive Valuation; Londoner Ramp</li> </ul>                      | OW, PT = HK\$22.00 |
|----|-------------------|---|--------------------|
| 2. | MLCO              | - Cheap Relative to Peers; Phil. Exposure and MSC2.0 Opening in 2023 Are Positives          | OW, PT = US\$7.50  |
| 3. | Wynn Macau        | <ul> <li>Cheap Valuation, Premium Offerings Stronger than Peers, but Debt Rising</li> </ul> | OW, PT = HK\$6.50  |
| 4. | Galaxy            | <ul> <li>Net Cash drove Outperformance but Valuation Is Rich vs. Peers</li> </ul>           | EW, PT = HK\$47.50 |
| 5. | MGM China         | <ul> <li>Cheap Valuation but Potential for Market Share Loss Once Volume Returns</li> </ul> | EW, PT = HK\$4.50  |
| 6. | SJM               | <ul> <li>Weaker Balance Sheet, Overhang on Satellite Casinos, Slower GLP ramp</li> </ul>    | UW, PT = HK\$2.50  |
|    |                   |   |                    |
| AS | EAN Gaming        |   |                    |
| 1. | Bloomberry        | <ul> <li>Reopening Play, Long-term Growth Prospects Intact, Re-rating Potential</li> </ul>  | OW, PT = PP10.00   |
| 2. | NagaCorp          | - Remains Cheap vs. Macau Despite More Visible Recovery and Improving Liquidity             | OW, PT = HK\$9.00  |
| 3. | Genting Singapore | <ul> <li>SG Recovers Fast from Covid; Valuation Is Fair but Not Compelling Yet</li> </ul>   | EW, PT = \$\$0.85  |

## Sands China (1928.HK, OW, PT HK\$22.00) – Prefer Over Galaxy; Large Cap with Attractive Valuation

#### NTM Consensus EV/EBITDA premium/(discount) Sands China vs. Galaxy (-ve means Sands discount against Galaxy) 45% +1SD. 34% 25% 5% 1SD. 0% -15% -35% Jul-16 Jan-17 Jul-17 Jan-18 Jan-12 Jul-12 Jan-16 Jan-19 Jan-20 Jul-20 Jan-21 lan-13 Jul-13 Jan-14 Jul-14 Jan-15 Jul-15 Jul-18 Jul-19 Jul-21 Jan-22 Jul-22

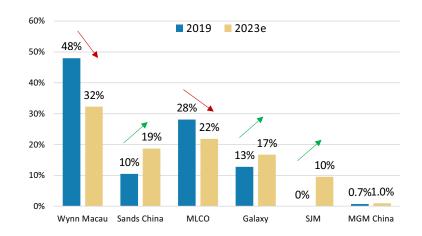
Sands trades at 15% discount to Galaxy

### Sands China mass revenue vs. market

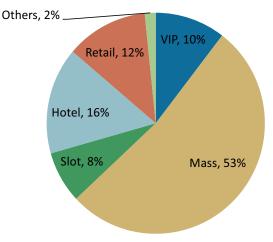


Source: Company data, Refinitiv as of Aug 31, 2022, Morgan Stanley Research (E) estimates

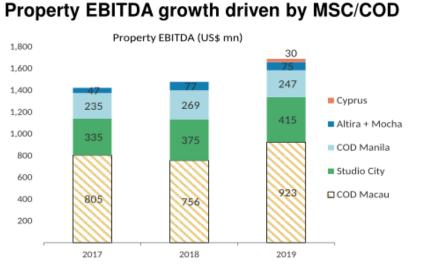
### Ultra high-end rooms mkt. share: 2019 vs 2023e



### Sands EBITDA mix (2019)



## MLCO (MLCO.OW, PT US\$7.50) – Overseas Operations Are Profitable

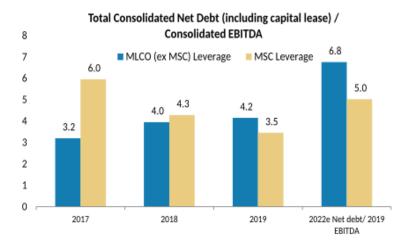


## 2022e attributable FCFE is negative

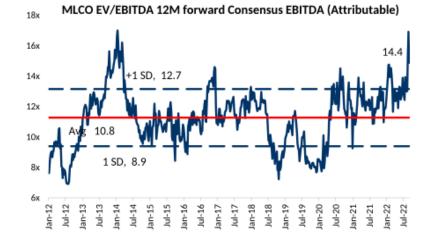
|                                 |       |             | MS    |             |
|---------------------------------|-------|-------------|-------|-------------|
| US\$ mn                         | 2019  | % to EBITDA | 2022E | % to EBITDA |
| Corporate EBITDA (Consolidated) | 1,553 | 100%        | (29)  | 100%        |
| - Subtract 45% of Studio City   | (187) | (12%)       | 46    | (158%)      |
| - Subtract 38% of MCP           | (94)  | (6%)        | (70)  | 241%        |
| - Subtract 25% of COD Cyprus    | (8)   | (0%)        | (9)   | 31%         |
| Attributable EBITDA             | 1,265 | 81%         | (62)  | 215%        |
| Dividend from Crown             | 28    | 2%          | -     | 0%          |
| Maintenance capex               | (214) | (14%)       | (98)  | 339%        |
| Interest paid, net              | (243) | (16%)       | (348) | 1204%       |
| Other operating income/exp.     | (62)  | (4%)        | (33)  | 115%        |
| FCFE                            | 774   | 50%         | (541) | 1872%       |

Source: Company data, Morgan Stanley Research (E) estimates

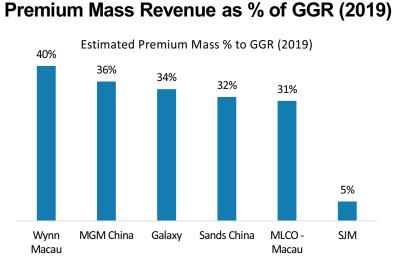
## MLCO and MSC leverage ratios



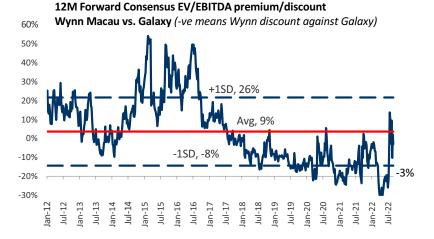
### EV/EBITDA is 18% below Macau sector average



## Wynn Macau (1128.HK, OW, PT HK\$6.50) – Cheap Valuation, Premium Offerings Stronger than Peers, but Debt Rising

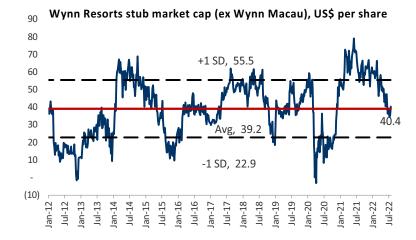


## Wynn Macau vs. Galaxy EV/EBITDA

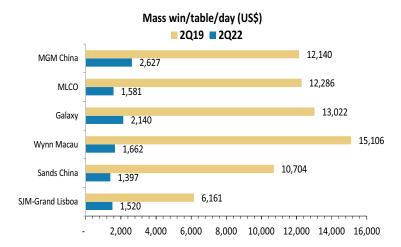


Source: Refinitiv as of Aug 31, 2022, Company data, Morgan Stanley Research (E) estimates

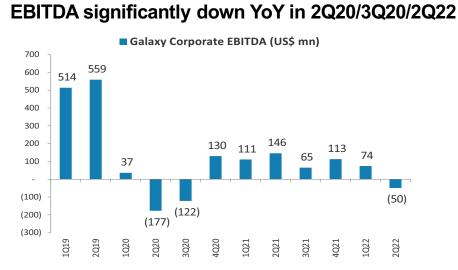
### Wynn Resorts Stub Value (ex Wynn Macau)



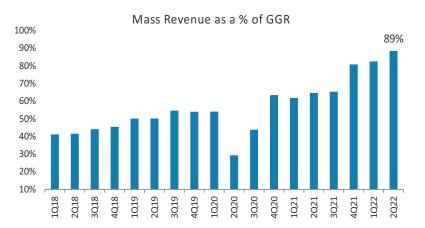
## Macau Mass table yield for 2Q22



## Galaxy Entertainment (0027.HK, EW, PT HK\$47.50): – Net Cash Drove Outperformance but Valuation Is Rich vs. Peers

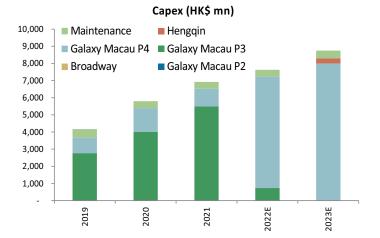


## Mass % of GGR growing

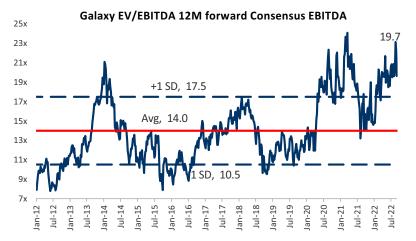


Source: Company data, Morgan Stanley Research (E) estimates

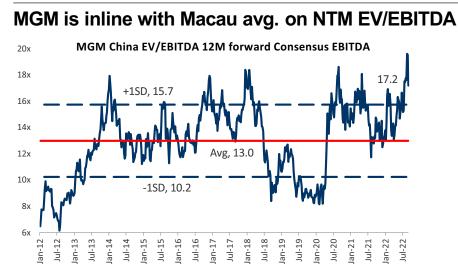
## Capex to rise in the next few years



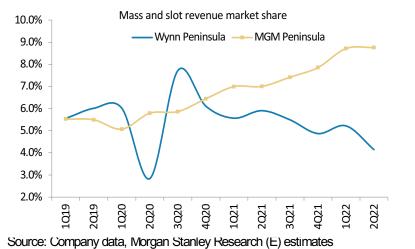
### EV/EBITDA is expensive, 12% above sector avg.

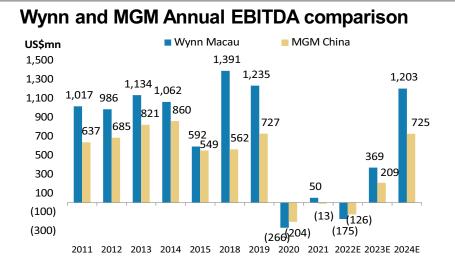


## MGM China (2282.HK, EW, PT HK\$4.50) – Cheap Valuation but Potential for Market Share Loss Once Volume Returns



#### MGM Macau mass market share similar to Wynn Peninsula's despite MGM's having 40% fewer rooms





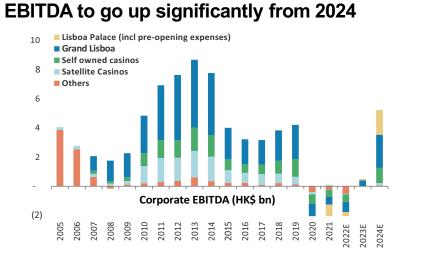
### MGM China market share

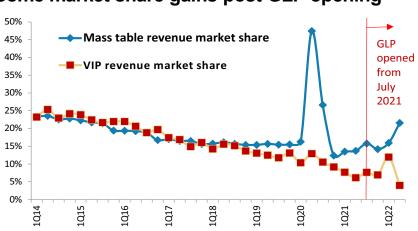
| Market Share | 2018 | 2019 | 2021  |
|--------------|------|------|-------|
| GGR          | 7.9% | 9.7% | 12.7% |
| Prop EBITDA  | 6.7% | 8.4% | 5.7%  |
| Net Profit   | 2.6% | 4.6% | 14.6% |

| Market Share | 1H22  | 2022E | 2023E |
|--------------|-------|-------|-------|
| GGR          | 13.8% | 12.9% | 10.5% |
| Prop EBITDA  | 11.4% | 15.6% | 6.8%  |
| Net Profit   | 12.4% | 13.8% | 58.1% |

\*Sector made negative EBITDA/ Net profit in 2021 and 1H22. 2023e Net Income was negative for MGM and the sector.

## SJM (0880.HK, UW, PT HK\$2.50) – Weaker Balance Sheet, Overhang on Satellite Casinos, Slower GLP ramp





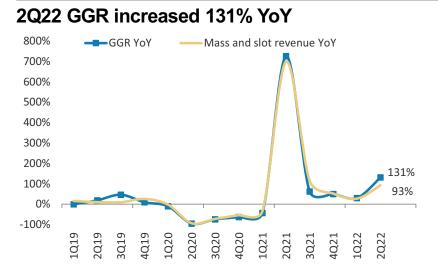
### SJM EV/EBITDA on 2019, 2022e and 2023e

|                    | 2019   | 2022e   | 2023e  |
|--------------------|--------|---------|--------|
| EV/EBITDA          | 10.2x  | -14.5x  | 88.3x  |
|                    |        |         |        |
| EBITDA             | 4,213  | (2,966) | 489    |
| - Legacy           | 4,213  | (1,778) | 391    |
| - GLP              | -      | (1,188) | 98     |
|                    |        |         |        |
| EV                 |        |         | 43,148 |
| - Net debt as of 2 | 23,618 |         |        |
| - Market Cap as c  |        | 19,530  |        |

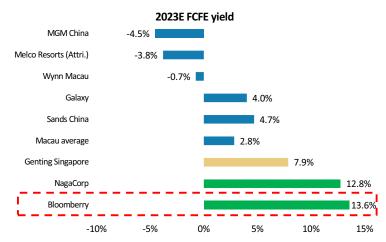
Source: Company data, Morgan Stanley Research (E) estimates

Some market share gains post GLP opening

## Bloomberry (BLOOM.PS, OW, PT PP10.00) – Reopening Play, Long-term Growth Prospects Intact, Re-rating Potential

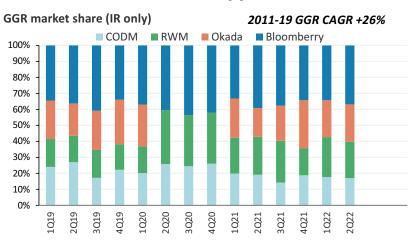


## 2023E free cash flow yield

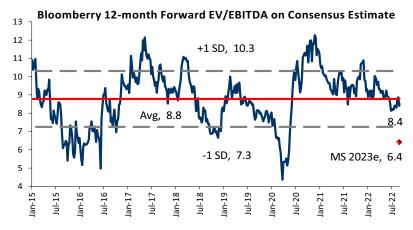


Source: Refinitiv as of Aug 31, 2022, Company data, Morgan Stanley Research (E) estimates

### GGR market share in Philippines

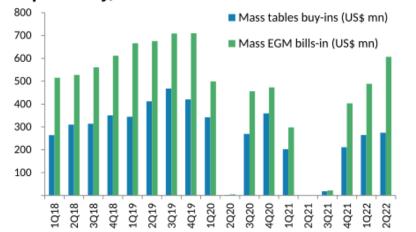


### Forward EV/EBITDA

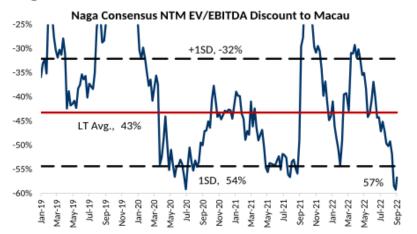


## NagaCorp (3918.HK, OW, PT HK\$9.00) – Remains Cheap vs. Macau Despite More Visible Recovery and Improving Liquidity

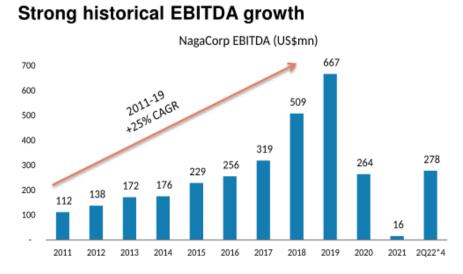
2Q22 EGM and mass volumes at 90% and 67%, respectively, of 2Q19



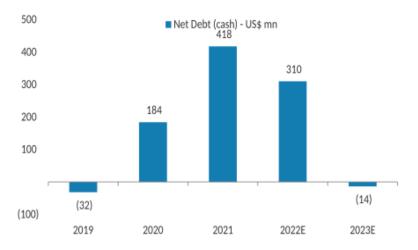
#### Naga at 60% discount in EV/EBITDA vs. Macau



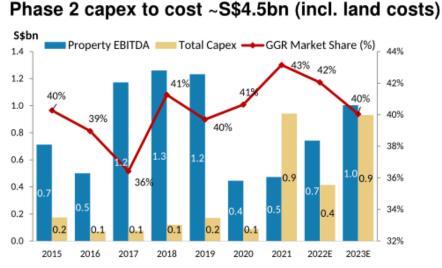
Source: Refinitiv as of Aug 31, 2022, Company data, Morgan Stanley Research (E) estimates



#### Net debt to reduce as business recovers



## Genting Singapore (GENS.SI, EW, PT S\$0.85) – SG Recovers Fast from Covid; Valuation Is Fair But Not Compelling Yet

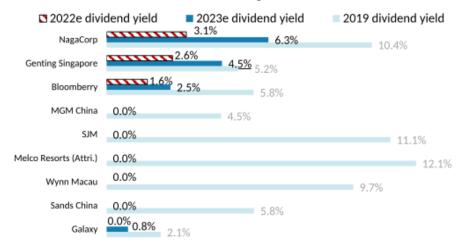


### **Consensus forward P/E**



Source: Refinitiv as of Aug 31, 2022, Company data, Morgan Stanley Research (E) estimates

#### GENS sustainable dividend yield of ~2-4%



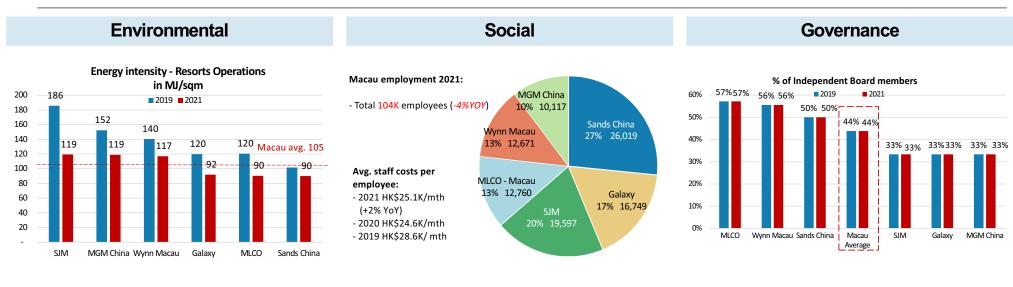
### SG EBITDA is recovering

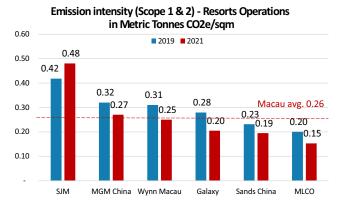


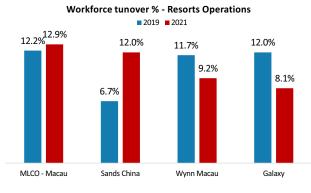
FOUNDATION

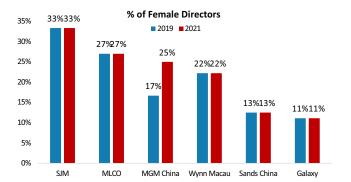


## **ESG – Comparing Key Metrics: Sands and Galaxy Are Winners**







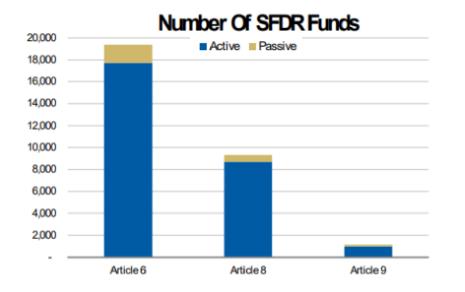


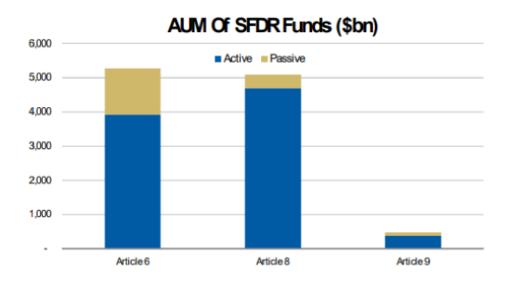
Source: Company Data, Morgan Stanley Research

From March 2021, EU Sustainable Finance Disclosure Regulation (SFDR) came into force. Asset managers should categories products in 3 ways:

- · Article 8 those that promotes environmental and social characteristics;
- · Article 9 those that have a sustainable investment objective; and
- Article 6 or Other those that fall into neither Article 8 nor 9. They may follow an ESG integration policy and/or an exclusion
  policy but not binding.

## SFDR Article 8 & 9 AUM represent \$5.5trn





Source: Morningstar. Updated as at 25th July 2022. Note: Funds have up to the 31/07/2022 to disclose June data to Morningstar

#### **Disclosure Section**

The information and opinions in Morgan Stanley Research were prepared or are disseminated by Morgan Stanley Asia Limited (which accepts the responsibility for its contents) and/or Morgan Stanley Asia (Singapore) Pte. (Registration number 1992062982) and/or Morgan Stanley Asia (Singapore) Securities Pte Ltd (Registration number 20008434H), regulated by the Monetary Authority of Singapore (which accepts legal responsibility for its contents and should be contacted with respect to any matters arising from, or in connection with, Morgan Stanley Research), and/or Morgan Stanley Taiwan Limited and/or Morgan Stanley & Co International ptc, Seoul Branch, and/or Morgan Stanley Australia Limited (A.B.N. 67 003 734 576, holder of Australian financial services license No. 233742, which accepts responsibility for its contents), and/or Morgan Stanley Wealth Management Australia Pty Ltd (A.B.N. 19 09 145 555, holder of Australian financial services license No. 240813, which accepts responsibility for its contents), and/or Morgan Stanley India Company Private Limited, regulated by the Securities and Exchange Board of India ("SEBI") and holder of licenses as a Research Analyst (SEBI Registration No. INH000011203), and depository participant with National Securities Depository Limited (SEBI Registration No. IN-PNSL-372-2014) which accepts the responsibility for its contents and should be contacted with respect to any matters arising from, or in connection with, Morgan Stanley Legal Stock (SEBI Registration No. IN-PNSL-372-2014) which accepts the responsibility for its contents and should be contacted with respect to any matters arising from, or in connection with respect to any matters arising from, or in connection with, Morgan Stanley Research, and their affiliates (collectively, "Morgan Stanley").

For important disclosures, stock price charts and equity rating histories regarding companies that are the subject of this report, please see the Morgan Stanley Research Disclosure Website at

www.morganstanley.com/researchdisclosures, or contact your investment representative or Morgan Stanley Research at 1585 Broadway, (Attention: Research Management), New York, NY, 10036 USA.

For valuation methodology and risks associated with any recommendation, rating or price target referenced in this research report, please contact the Client Support Team as follows: US/Canada +1 800 303-2495; Hong Kong +852 2848-5999; Latin America +1 718 754-5444 (U.S.); London +44 (0)20-7425-8169; Singapore +65 6834-6860; Sydney +61 (0)2-9770-1505; Tokyo +81 (0)3-6836-9000. Alternatively you may contact your investment representative or Morgan Stanley Research at 1585 Broadway, (Attention: Research Management), New York, NY 10036 USA.

#### **Analyst Certification**

The following analysts hereby certify that their views about the companies and their securities discussed in this report are accurately expressed and that they have not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report: Praveen K Choudhary; Gareth Leung, CFA.

#### **Global Research Conflict Management Policy**

Morgan Stanley Research has been published in accordance with our conflict management policy, which is available at www.morganstanley.com/institutional/research/conflictpolicies. A Portuguese version of the policy can be found at www.morganstanley.com.br

#### Important Regulatory Disclosures on Subject Companies

As of July 29, 2022, Morgan Stanley beneficially owned 1% or more of a class of common equity securities of the following companies covered in Morgan Stanley Research: Melco International, MGM Resorts International, Wynn Resorts, Limited.

Within the last 12 months, Morgan Stanley has received compensation for investment banking services from MGM Resorts International.

In the next 3 months, Morgan Stanley expects to receive or intends to seek compensation for investment banking services from Bloomberry Resorts Corporation, Galaxy Entertainment, Genting Singapore PLC, Melco International, Melco Resorts & Entertainment Ltd, MGM China Holdings Limited, MGM Resorts International, NagaCorp, Wynn Resorts, Limited.

Within the last 12 months, Morgan Stanley has received compensation for products and services other than investment banking services from Genting Singapore PLC, Las Vegas Sands Corp., Melco International, Melco Resorts & Entertainment Ltd, MGM Resorts International, NagaCorp, Wynn Macau, Limited, Wynn Resorts, Limited.

Within the last 12 months, Morgan Stanley has provided or is providing investment banking services to, or has an investment banking client relationship with, the following company: Bloomberry Resorts Corporation, Galaxy Entertainment, Genting Singapore PLC, Melco International, Melco Resorts & Entertainment Ltd, MGM China Holdings Limited, MGM Resorts International, NagaCorp, Wynn Resorts, Limited.

Within the last 12 months, Morgan Stanley has either provided or is providing non-investment banking, securities-related services to and/or in the past has entered into an agreement to provide services or has a client relationship with the following company: Genting Singapore PLC, Las Vegas Sands Corp., Melco International, Melco Resorts & Entertainment Ltd, MGM Resorts International, NagaCorp, Wynn Macau, Limited, Wynn Resorts, Limited. Morgan Stanley & Co. LLC makes a market in the securities of Las Vegas Sands Corp., Melco International, Melco Resorts & Entertainment Ltd, MGM Resorts International, Wynn Resorts, Limited.

The equity research analysts or strategists principally responsible for the preparation of Morgan Stanley Research have received compensation based upon various factors, including quality of research, investor client feedback, stock picking, competitive factors, firm revenues and overall investment banking revenues. Equity Research analysts' or strategists' compensation is not linked to investment banking or capital markets transactions performed by Morgan Stanley or the profitability or revenues of particular trading desks.

Morgan Stanley and its affiliates do business that relates to companies/instruments covered in Morgan Stanley Research, including market making, providing liquidity, fund management, commercial banking, extension of credit, investment services and investment banking. Morgan Stanley sells to and buys from customers the securities/instruments of companies covered in Morgan Stanley Research on a principal basis. Morgan Stanley may have a position in the debt of the Company or instruments discussed in this report. Morgan Stanley trades or may trade as principal in the debt securities (or in related derivatives) that are the subject of the debt research report. Certain disclosures listed above are also for compliance with applicable regulations in non-US jurisdictions.

#### STOCK RATINGS

Morgan Stanley uses a relative rating system using terms such as Overweight, Equal-weight, Not-Rated or Underweight (see definitions below). Morgan Stanley does not assign ratings of Buy, Hold or Sell to the stocks we cover. Overweight, Equal-weight, Not-Rated and Underweight are not the equivalent of buy, hold and sell. Investors should carefully read the definitions of all ratings used in Morgan Stanley Research. In addition, since Morgan Stanley Research contains more complete information concerning the analyst's views, investors should carefully read Morgan Stanley Research, in its entirety, and not infer the contents from the rating alone. In any case, ratings (or research) should not be used or relied upon as investment advice. An investor's decision to buy or sell a stock should depend on individual circumstances (such as the investor's existing holdings) and other considerations.

#### **Global Stock Ratings Distribution**

#### (as of August 31, 2022)

The Stock Ratings described below apply to Morgan Stanley's Fundamental Equity Research and do not apply to Debt Research produced by the Firm.

For disclosure purposes only (in accordance with FINRA requirements), we include the category headings of Buy, Hold, and Sell alongside our ratings of Overweight, Equal-weight, Not-Rated and Underweight. Morgan Stanley does not assign ratings of Buy, Hold or Sell to the stocks we cover. Overweight, Equal-weight, Not-Rated and Underweight are not the equivalent of buy, hold, and sell but represent recommended relative weightings (see definitions below). To satisfy regulatory requirements, we correspond Overweight, our most positive stock rating, with a buy recommendation; we correspond Equal-weight and Not-Rated to hold and Underweight to sell recommendations, respectively.

|                       | COVERAGE UN | NIVERSE    | INVESTM | IENT BANKING CLIENTS | S (IBC)     | OTHER MATERIAL | INVESTMENT |
|-----------------------|-------------|------------|---------|----------------------|-------------|----------------|------------|
|                       |             |            |         |                      |             | SERVICES CLIEI | NTS (MISC) |
| STOCK RATING CATEGORY | COUNT       | % OF TOTAL | COUNT   | % OF TOTAL IBC       | % OF RATING | COUNT          | % OF TOTAL |
|                       |             |            |         |                      | CATEGORY    |                | OTHER MISC |
| Overweight/Buy        | 1356        | 38%        | 304     | 41%                  | 22%         | 596            | 39%        |
| Equal-weight/Hold     | 1589        | 45%        | 349     | 47%                  | 22%         | 716            | 47%        |
| Not-Rated/Hold        | 0           | 0%         | 0       | 0%                   | 0%          | 0              | 0%         |
| Underweight/Sell      | 610         | 17%        | 90      | 12%                  | 15%         | 225            | 15%        |
| TOTAL                 | 3,555       |            | 743     |                      |             | 1537           |            |

Data include common stock and ADRs currently assigned ratings. Investment Banking Clients are companies from whom Morgan Stanley received investment banking compensation in the last 12 months. Due to rounding off of decimals, the percentages provided in the "% of total" column may not add up to exactly 100 percent.

#### Analyst Stock Ratings

Overweight (O). The stock's total return is expected to exceed the average total return of the analyst's industry (or industry team's) coverage universe, on a risk-adjusted basis, over the next 12-18 months. Equal-weight (E). The stock's total return is expected to be in line with the average total return of the analyst's industry (or industry team's) coverage universe, on a risk-adjusted basis, over the next 12-18 months. Not-Rated (NR). Currently the analyst does not have adequate conviction about the stock's total return relative to the average total return of the analyst's industry (or industry team's) coverage universe, on a risk-adjusted basis, over the next 12-18 months.

Underweight (U). The stock's total return is expected to be below the average total return of the analyst's industry (or industry team's) coverage universe, on a risk-adjusted basis, over the next 12-18 months. Unless otherwise specified, the time frame for price targets included in Morgan Stanley Research is 12 to 18 months.

#### **Analyst Industry Views**

Attractive (A): The analyst expects the performance of his or her industry coverage universe over the next 12-18 months to be attractive vs. the relevant broad market benchmark, as indicated below.

In-Line (I): The analyst expects the performance of his or her industry coverage universe over the next 12-18 months to be in line with the relevant broad market benchmark, as indicated below.

Cautious (C): The analyst views the performance of his or her industry coverage universe over the next 12-18 months with caution vs. the relevant broad market benchmark, as indicated below.

Benchmarks for each region are as follows: North America - S&P 500; Latin America - relevant MSCI country index or MSCI Latin America Index; Europe - MSCI Europe; Japan - TOPIX; Asia - relevant MSCI country index or MSCI sub-regional index or MSCI AC Asia Pacific ex Japan Index.

#### Important Disclosures for Morgan Stanley Smith Barney LLC & E\*TRADE Securities LLC Customers

Important disclosures regarding the relationship between the companies that are the subject of Morgan Stanley Research and Morgan Stanley Smith Barney LLC or Morgan Stanley or any of their affiliates, are available on the Morgan Stanley Wealth Management disclosure website at www.morganstanley.com/online/researchdisclosures. For Morgan Stanley specific disclosures, you may refer to www.morganstanley.com/researchdisclosures. Each Morgan Stanley research report is reviewed and approved on behalf of Morgan Stanley Smith Barney LLC and E\*TRADE Securities LLC. This review and approval is conducted by the same person who reviews the research report on behalf of Morgan Stanley. This could create a conflict of interest.

#### **Other Important Disclosures**

Morgan Stanley & Co. International PLC and its affiliates have a significant financial interest in the debt securities of MGM China Holdings Limited, MGM Resorts International, Wynn Macau, Limited.

Morgan Stanley Research policy is to update research reports as and when the Research Analyst and Research Management deem appropriate, based on developments with the issuer, the sector, or the market that may have a material impact on the research views or opinions stated therein. In addition, certain Research publications are intended to be updated on a regular periodic basis (weekly/monthly/quarterly/annual) and will ordinarily be updated with that frequency, unless the Research Analyst and Research Management determine that a different publication schedule is appropriate based on current conditions.

Morgan Stanley is not acting as a municipal advisor and the opinions or views contained herein are not intended to be, and do not constitute, advice within the meaning of Section 975 of the Dodd-Frank Wall Street Reform and Consumer Protection Act.

Morgan Stanley produces an equity research product called a "Tactical Idea." Views contained in a "Tactical Idea" on a particular stock may be contrary to the recommendations or views expressed in research on the same stock. This may be the result of differing time horizons, methodologies, market events, or other factors. For all research available on a particular stock, please contact your sales representative or go to Matrix at http://www.morganstanley.com/matrix.

Morgan Stanley Research is provided to our clients through our proprietary research portal on Matrix and also distributed electronically by Morgan Stanley to clients. Certain, but not all, Morgan Stanley Research products are also made available to clients through third-party vendors or redistributed to clients through alternate electronic means as a convenience. For access to all available Morgan Stanley Research, please contact your sales representative or go to Matrix at http://www.morganstanley.com/matrix.

Any access and/or use of Morgan Stanley Research is subject to Morgan Stanley's Terms of Use (http://www.morganstanley.com/terms.html). By accessing and/or using Morgan Stanley Research, you are indicating that you have read and agree to be bound by our Terms of Use (http://www.morganstanley.com/terms.html). In addition you consent to Morgan Stanley processing your personal data and using cookies in accordance with our Privacy Policy and our Global Cookies Policy (http://www.morganstanley.com/privacy\_pledge.html), including for the purposes of setting your preferences and to collect readership data so that we can deliver better and more personalized service and products to you. To find out more information about how Morgan Stanley processes personal data, how we use cookies and how to reject cookies see our Privacy Policy and our Global Cookies Policy (http://www.morganstanley.com/privacy\_pledge.html).

If you do not agree to our Terms of Use and/or if you do not wish to provide your consent to Morgan Stanley processing your personal data or using cookies please do not access our research.

Morgan Stanley Research does not provide individually tailored investment advice. Morgan Stanley Research has been prepared without regard to the circumstances and objectives of those who receive it. Morgan Stanley recommends that investors independently evaluate particular investments and strategies, and encourages investors to seek the advice of a financial adviser. The appropriateness of an investment or strategy will depend on an investor's circumstances and objectives. The securities, instruments, or strategies discussed in Morgan Stanley Research may not be suitable for all investors, and certain investors may not be eligible to purchase or participate in some or all of them. Morgan Stanley Research is not an offer to buy or sell or the solicitation of an offer to buy or sell any security/instrument or to participate in any particular trading strategy. The value of and income from your insert ments may vary because of changes in interest rates, foreign exchange rates, default rates, prepayment rates, securities/instruments prices, market indexes, operational or financial conditions of companies or other rights in securities/instruments transactions. Past performance is not necessarily a guide to future performance. Estimates of future performance are based on assumptions that may not

## Morgan Stanley | RESEARCH

be realized. If provided, and unless otherwise stated, the closing price on the cover page is that of the primary exchange for the subject company's securities/instruments.

The fixed income research analysts, strategists or economists principally responsible for the preparation of Morgan Stanley Research have received compensation based upon various factors, including quality, accuracy and value of research, firm profitability or revenues (which include fixed income trading and capital markets profitability or revenues), client feedback and competitive factors. Fixed Income Research analysts', strategists' or economists' compensation is not linked to investment banking or capital markets transactions performed by Morgan Stanley or the profitability or revenues of particular trading desks.

The "Important Regulatory Disclosures on Subject Companies" section in Morgan Stanley Research lists all companies mentioned where Morgan Stanley owns 1% or more of a class of common equity securities of the companies. For all other companies mentioned in Morgan Stanley Research, Morgan Stanley may have an investment of less than 1% in securities/instruments or derivatives of securities/instruments of companies and may trade them in ways different from those discussed in Morgan Stanley Research. Employees of Morgan Stanley not involved in the preparation of Morgan Stanley Research may have an investments of securities/instruments of companies mentioned and may trade them in ways different from those discussed in Morgan Stanley Research may be issued by Morgan Stanley or associated persons.

With the exception of information regarding Morgan Stanley, Morgan Stanley Research is based on public information. Morgan Stanley makes every effort to use reliable, comprehensive information, but we make no representation that it is accurate or complete. We have no obligation to tell you when opinions or information in Morgan Stanley Research change apart from when we intend to discontinue equity research coverage of a subject company. Facts and views presented in Morgan Stanley Research have not been reviewed by, and may not reflect information known to, professionals in other Morgan Stanley business areas, including investment banking personnel.

Morgan Stanley Research personnel may participate in company events such as site visits and are generally prohibited from accepting payment by the company of associated expenses unless pre-approved by authorized members of Research management.

Morgan Stanley may make investment decisions that are inconsistent with the recommendations or views in this report.

To our readers based in Taiwan or trading in Taiwan securities/instruments: Information on securities/instruments that trade in Taiwan is distributed by Morgan Stanley Taiwan Limited ("MSTL"). Such information is for your reference only. The reader should independently evaluate the investment risks and is solely responsible for their investment decisions. Morgan Stanley Research may not be distributed to the public media or quoted or used by the public media without the express written consent of Morgan Stanley. Any non-customer reader within the scope of Article 7-1 of the Taiwan Stock Exchange Recommendation Regulations accessing and/or receiving Morgan Stanley Research is not permitted to provide Morgan Stanley Research to any third part (including but not limited to related parties, affiliated companies and any other third parties) or engage in any activities regarding Morgan Stanley Research which may create or give the appearance of creating a conflict of interest. Information on securities/instruments that do not trade in Taiwan is for informational purposes only and is not to be construed as a recommendation or a solicitation to trade in such securities/instruments. MSTL may not execute transactions for clients in these securities/instruments.

Certain information in Morgan Stanley Research was sourced by employees of the Shanghai Representative Office of Morgan Stanley Asia Limited for the use of Morgan Stanley Asia Limited. Morgan Stanley is not incorporated under PRC law and the research in relation to this report is conducted outside the PRC. Morgan Stanley Research does not constitute an offer to sell or the solicitation of an offer to buy any securities in the PRC. PRC investors shall have the relevant qualifications to invest in such securities and shall be responsible for obtaining all relevant approvals, licenses, verifications and/or registrations from the relevant governmental authorities themselves. Neither this report nor any part of it is intended as, or shall constitute, provision of any consultancy or advisory service of securities investment as defined under PRC law. Such information is provided for your reference only.

Morgan Stanley Research is disseminated in Brazil by Morgan Stanley C.T.V.M. S.A. located at Av. Brigadeiro Faria Lima, 3600, 6th floor, São Paulo - SP, Brazil; and is regulated by the Comissão de Valores Mobiliários; in Mexico by Morgan Stanley México, Casa de Bolsa, S.A. de C.V which is regulated by Comision Nacional Bancaria y de Valores. Paseo de los Tamarindos 90, Torre 1, Col. Bosques de las Lomas Floor 29, 05120 Mexico City; in Japan by Morgan Stanley MuFG Securities Co., Ltd. and, for Commodities related research reports only, Morgan Stanley Capital Group Japan Co., Ltd; in Hong Kong by Morgan Stanley Asia Limited; in Singapore by Morgan Stanley Asia (Singapore) Pte. (Registration number 1992062982) and/or Morgan Stanley Asia (Singapore) Securities Pte Ltd (Registration number 20008434H), regulated by the Monetary Authority of Singapore (which accepts legal responsibility for its contents and should be contacted with respect to any matters arising from, or in connection with, Morgan Stanley Asia (Singapore) Securities Pte Ltd (Registration number 114FC0118J); in Australia to "wholesale clients" within the meaning of the Australian Corporations Act by Morgan Stanley Asia Limited, A.B.N. 67 (Norgan Stanley Wealth Management Australia Pty Ltd (A.B.N. 19 009 145 555, holder of Australian financial services license No. 240813, which accepts responsibility for its contents; in Korea by Morgan Stanley & Co. International plc, Seoul Branch; in India by Morgan Stanley India Company Private Limited; in Canada by Morgan Stanley C. International plc, Seoul Branch; in India by Morgan Stanley Ltd (A.B.N. 19 009 145 555, holder of Australian financial services license No. 240813, which accepts responsibility for its contents; in Cortents in Canada; in Germany and the European Economic Area where required by Morgan Stanley Ltd (A.B.N. 19 009 145 555, holder of Australian financial Services Icense No. 240813, which accepts responsibility for its contents; in Cortents in Canada; in Germany and the European Economic Area

Morgan Stanley Hong Kong Securities Limited is the liquidity provider/market maker for securities of Galaxy Entertainment, Las Vegas Sands Corp., Sands China Ltd., SJM Holdings listed on the Stock Exchange of Hong Kong Limited. An updated list can be found on HKEx website: http://www.hkex.com.hk.

The information in Morgan Stanley Research is being communicated by Morgan Stanley & Co. International plc (DIFC Branch), regulated by the Dubai Financial Services Authority (the DFSA), and is directed at Professional Clients only, as defined by the DFSA. The financial products or financial services to which this research relates will only be made available to a customer who we are satisfied meets the regulatory criteria to be a Professional Client. A distribution of the different MS Research ratings or recommendations, in percentage terms for Investments in each sector covered, is available upon request from your sales representative.

The information in Morgan Stanley Research is being communicated by Morgan Stanley & Co. International plc (QFC Branch), regulated by the Qatar Financial Centre Regulatory Authority (the QFCRA), and is directed at business customers and market counterparties only and is not intended for Retail Customers as defined by the QFCRA.

As required by the Capital Markets Board of Turkey, investment information, comments and recommendations stated here, are not within the scope of investment advisory activity. Investment advisory service is provided exclusively to persons based on their risk and income preferences by the authorized firms. Comments and recommendations stated here are general in nature. These opinions may not fit to your financial status, risk and return preferences. For this reason, to make an investment decision by relying solely to this information stated here may not bring about outcomes that fit your expectations.

The trademarks and service marks contained in Morgan Stanley Research are the property of their respective owners. Third-party data providers make no warranties or representations relating to the accuracy, completeness, or timeliness of the data they provide and shall not have liability for any damages relating to such data. The Global Industry Classification Standard (GICS) was developed by and is the exclusive property of MSCI and S&P. Morgan Stanley Research, or any portion thereof may not be reprinted, sold or redistributed without the written consent of Morgan Stanley.

Indicators and trackers referenced in Morgan Stanley Research may not be used as, or treated as, a benchmark under Regulation EU 2016/1011, or any other similar framework.

The issuers and/or fixed income products recommended or discussed in certain fixed income research reports may not be continuously followed. Accordingly, investors should regard those fixed income research reports as providing stand-alone analysis and should not expect continuing analysis or additional reports relating to such issuers and/or individual fixed income products.

Morgan Stanley may hold, from time to time, material financial and commercial interests regarding the company subject to the Research report.

FOUNDATION

#### INDUSTRY COVERAGE: Hong Kong/Macau Gaming

| COMPANY (TICKER)                           | RATING (AS OF) | PRICE* (09/02/2022) |
|--|----------------|---------------------|
| Praveen K Choudhary                        |                |                     |
| Galaxy Entertainment (0027.HK)             | E (07/18/2022) | HK\$43.05           |
| Melco Resorts & Entertainment Ltd (MLCO.O) | O (12/14/2021) | US\$5.3             |
| MGM China Holdings Limited (2282.HK)       | E (12/14/2021) | HK\$3.9             |
| Sands China Ltd. (1928.HK)                 | O (09/20/2021) | HK\$17.2            |
| SJM Holdings (0880.HK)                     | U (03/28/2022) | HK\$2.6             |
| Wynn Macau, Limited (1128.HK)              | O (07/18/2022) | HK\$4.7             |

Stock Ratings are subject to change. Please see latest research for each company. \* Historical prices are not split adjusted.

#### INDUSTRY COVERAGE: ASEAN Gaming

| COMPANY (TICKER)   | RATING (AS OF)                   | PRICE* (09/02/2022) |
|--|----------------------------------|---------------------|
| Gareth Leung, CFA  |                                  |                     |
| Bloomberry Resorts Corporation (BLOOMPS)<br>NagaCorp (3918.HK) | O (04/11/2022)<br>O (09/06/2021) | PP6.96<br>HK\$6.36  |
| Praveen K Choudhary  |                                  |                     |
| Genting Singapore PLC (GENS.SI)                                | E (02/23/2022)                   | S\$0.77             |

Stock Ratings are subject to change. Please see latest research for each company. \* Historical prices are not split adjusted.

© 2022 Morgan Stanley